

### Overview

Oxygen Digital is a highly specialised recruitment consultancy, focused on the global Artificial Intelligence & Data Science industry.

ODR is split into three key business areas, Sales, Customer Success, and Talent. We work on a 'quality over quantity' principle to ensure that our consultants have the most effective and efficient opportunities for financial success, and encourage innovation and career progression.

Due to our continued success and demand for contractors, we are now looking to grow our Contract division and bring in someone ready to take charge of further development of our current markets.

This is a fantastic opportunity for an established Senior Contract Recruiter or Team Lead.

Working closely with CEO, Richard Jackson, you will be given full training on how ODR operates, along with ongoing training to support your understanding of the technologies and market needs.

Our markets remain secure regardless of external factors impacting our economy (COVID-19, Brexit, IR35).

### Duties & Responsibilities

As a Team Lead, your core areas of responsibility include but are not limited to:

- Building and managing a team of Specialist Contract Recruiters
- Assisting the CEO with the business development of contract opportunities across relevant domains and locations
- Planning and forecasting growth and branding plans for the contracts division's development
- Daily engagement with new clients, business development, forming outstanding relationships, and continually representing ODR as the most exciting specialist consultancy
- Ongoing market research to identify interesting new businesses in the market
- Involvement in industry events globally to represent and build upon the ODR brand (E.g. The AI Expo, Amsterdam in September 2022)
- Regular business travel to represent ODR onsite at our client offices
- Managing client entertainment budget
- Continued development of technology knowledge, sharing your expertise with the team, and starting your journey as a thought leader in this space

### Your Experience

We want you to have:

- Extensive experience in a Senior Contract Recruitment, or Team Lead (for Contract Recruiters), ideally internationally within the IT/ technology sector, but we are open to other sectors such as Financial Services or Life Sciences
- Experience in mentoring and developing junior employees
- Ability to strategically grow and lead a small team
- Passion for learning and self-development
- A-Level or Degree educated
- Good written and verbal communication skills
- An outgoing personality, with the ability to work comfortably within a team, and independently

### What does Oxygen Digital offer?

- A market leading commission structure
- Clearly defined career pathways, with targets and competencies personalised to you
- In-depth, ongoing training to invest in your future success with us

- 20 days holiday with an extra day added with every year of service, the office is also closed between Christmas Eve and the New Year
- Opportunities for travel
- Annual company holiday for the top performers in the business
- Free gym membership and extended lunch breaks to use once a probationary period is passed
- Cycle to work scheme
- Private health insurance
- Modern office space a stone's throw from Chelmsford Station
- Ability to work remotely when required, to ensure your desk thrives regardless of your current situation

If you believe you are the best candidate for the job and would like the opportunity to interview for this amazing opportunity, please get in touch by sending your CV to Louise:

[Louise.Devaux@oxygendigital.ai](mailto:Louise.Devaux@oxygendigital.ai)

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