

Specialist Recruitment Consultant (eCommerce - Germany)

Overview

Oxygen Digital is a highly specialised recruitment consultancy, focused on the global Artificial Intelligence & Data Science industry.

ODR is split into three key business areas, Sales, Customer Success, and Talent. We work on a 'quality over quantity' principle to ensure that our consultants have the most effective and efficient opportunities for financial success, and encourage innovation and career progression.

We are seeking an experienced recruiter or sales professional with an interest, and some practise working within the eCommerce field.

This is an exciting 360 recruitment opportunity within the most influential and successful market of our generation; at a time when more retailers are moving online, the eCommerce sector is growing substantially, relying on AI & Data Science more than ever before.

Duties & Responsibilities

As a Specialist Consultant, your core areas of responsibility include but are not limited to:

- Focussing on the eCommerce domain within the already established German market
- Initially working with other areas of the business, you will develop your own billing desk
- Daily engagement with new clients, business development, forming outstanding relationships, and continually representing ODR as the most exciting specialist consultancy
- Continued development of candidate relationships, building a deep, specialised network within Germany
- Ongoing market research to identify interesting new businesses in the market
- Cold calling and carefully crafted introductions to the heads of businesses within the relevant organisations
- Working closely with our Marketing Executive to create localised campaigns that drive success
- Continued development of technology knowledge, sharing your expertise with the team

Your Experience

We want you to have:

- 1+ Years' recruitment background, ideally within eCommerce or alternatively similar markets such as Financial Services or technology/ IT.
- A keen interest and passion for learning, particularly within the eCommerce field
- Excellent networking and relationship building ability
- Passion for learning and self-development
- An outgoing personality, with the ability to work comfortably within a team, and independently

What does Oxygen Digital offer?

- Full investment in you, with the chance to work in the fastest growing, most influential industry of our generation (AI & Data Science)

- A market leading commission structure
- Clearly defined career pathways, with targets and competencies personalised to you
- 20 days holiday with an extra day added with every year of service, the office is also closed between Christmas Eve and the New Year
- Opportunities for travel and flexibility to extend your stay with our ODR Travel Passes
- Working from home options as you become more established and are on and above targets
- Free gym membership and extended lunch breaks to use once a probationary period is passed
- Cycle to work scheme
- An array of social events including, Incentive trips, Yearly team building events, Lunch clubs and much more
- Modern office space a stone's throw from Chelmsford Station

If you believe you are the best candidate for the job and would like the opportunity to interview for this amazing opportunity, please get in touch by sending your CV to Louise:

Louise.Devaux@oxygendigital.ai

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