

## **Senior Recruitment Consultant – Contracts**

### **Overview**

Oxygen Digital is a highly specialised recruitment consultancy, focused on the global Artificial Intelligence & Data Science industry.

ODR is split into three key business areas, Sales, Customer Success, and Talent. We work on a 'quality over quantity' principle to ensure that our consultants have the most effective and efficient opportunities for financial success, and encourage innovation and career progression.

Due to our continued success and demand for contractors, we are now looking to grow our Contract division and seeking an experienced Contract recruiter to build a desk in this thriving market.

You will be given full training on how ODR operates, along with ongoing training to support your understanding of the technologies and market needs.

Our markets remain secure regardless of external factors impacting our economy (COVID-19, Brexit, IR35).

### **Duties & Responsibilities**

As a Senior Contract Recruitment Consultant, your core areas of responsibility include but are not limited to:

- Daily engagement with new clients, business development, forming outstanding relationships, and continually representing ODR as the most exciting specialist consultancy
- Taking existing brand relationships and promoting our contract service
- Continued development of candidate relationships, building a deep, specialised network
- Ongoing market research to identify interesting new businesses in the market
- Cold calling and carefully crafted introductions to the heads of businesses within the relevant organisations
- Working closely with our Marketing Executive to create localised campaigns that drive success
- Continued development of technology knowledge, sharing your expertise with the team, and starting your journey as a thought leader in this space

### **Your Experience**

We want you to have:

- Prior contract recruitment experience working a 360 desk, ideally internationally within the IT/ technology sector, but we are open to other sectors such as Financial Services or Life Sciences
- Proven experience of working with contractors, and an understanding of required timeframes
- Passion for learning and self-development
- An outgoing personality, with the ability to work comfortably within a team, and independently
- Excellent time management and organisational skills

**What does Oxygen Digital offer?**

- A market leading commission structure
- Clearly defined career pathways, with targets and competencies personalised to you
- In-depth, ongoing training to invest in your future success with us
- 20 days holiday with an extra day added with every year of service, the office is also closed between Christmas Eve and the New Year
- Opportunities for travel
- Annual company holiday for the top performers in the business
- Free gym membership and extended lunch breaks to use once a probationary period is passed
- Cycle to work scheme
- Private health insurance
- Modern office space a stone's throw from Chelmsford Station
- Ability to work remotely when required, to ensure your desk thrives regardless of your current situation

If you believe that you are the best candidate for this role and would like to find out more about this amazing opportunity, please get in touch by sending your CV to Louise:

[Louise.Devaux@oxygendigital.ai](mailto:Louise.Devaux@oxygendigital.ai)

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