Recruitment Consultant (Sweden)
#Startup #Oxygendigital #Artificialintelligence #Datascience

Oxygen Digital is a highly specialised recruitment consultancy focused on the Artificial Intelligence & Data Science industry across Europe. Our vision is to be recognized as the most influential provider of Artificial Intelligence specialists globally within 5 years.

In our first 2 years we've managed to create a brand in Oxygen Digital that is already being recognised as the leading recruitment company in AI & Data Science (we're actually #1 on Google without trying!). Even as a small business we have frameworks agreed with some of the largest and most well-known businesses throughout Switzerland, the Netherlands, Germany & Sweden with our presence continuing to grow. Now entering our 3rd year we are looking for talent to grow the business further.

The ideal person for this role will be someone ambitious, looking for an opportunity to work within a niche growing market. The ideal candidate will already have Recruitment experience however we are open to a trainee coming onboard also. If you do not have prior recruitment experience, then at minimum as a trainee good sales ability is essential. Providing you have the right attitude and drive to learn and gain success, fully comprehensive training will be given.

Duties & Responsibilities

Stepping into a 360 role your core areas of responsibility will over time include:
- Daily engagement with new clients and candidates, forming outstanding relationships for the future and ensuring that we continue to be seen as the most exciting specialist consultancy across Europe.
- Mapping and tracking candidates over a long-term basis.
- Ongoing market research to identify interesting new business' in the market.
- Cold calling and carefully crafted introductions to the key heads of businesses within the relevant organisations.
- Involvement within industry events and meetups across Europe to help grow the Oxygen Digital brand (for example in 2018 we were the Lead Recruitment Sponsors of the World Summit AI in Amsterdam which everyone in attended)
- Regular business travel to ensure Oxygen Digital is represented onsite at our customers offices. Full responsibility for Client entertainment budget, ensuring that you manage your expenses and work within the limits set.
- Responsibility to develop and grow your technology knowledge, sharing your expertise with the rest of the team & starting to be seen as a thought leader in this space.

Your Experience

- Prior recruitment experience from any sector OR strong sales experience.
- Good communication skills, written and spoken.
- Qualifications, A-Levels or Degree.
- Passion for learning and self-development.
- Be an outgoing person who loves being part of a small team.
- Have a desire to work in a start-up sales environment.

What does Oxygen Digital offer?

- Market leading commission structure.
- Clearly defined career path with clear targets and competencies that are personal to you.
- 20 days holiday + an extra day with every year of service + the office will be closed from Xmas Eve – New Years.
- Chance to travel – if you're travelling on business why not go on a Friday? You will get two ODR travel passes to use per year. These can be traded in for 2 nights extra in a hotel so you can take a friend whilst we'll extend your flights to the Sunday.
- Annual company holiday for the top performers in the business.
- Free gym membership and extended lunches to use it after probation.
- Private health insurance for Senior Consultants.
- Opportunity to work in cool, modern offices right in the heart of Chelmsford.

Location: Chelmsford
Salary: £16,000 - £40,000 /year inc. commission.

If you believe you are the best candidate for the job and would like the opportunity to interview for this amazing opportunity, please get in touch:

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Artificial Intelligence & Data Science specialists
Germany | Netherlands | Switzerland | Sweden

oxygendigital.ai